



Name of company: 7X Energy

Internship title: Business Development Intern

In what department(s) will this intern be working? Sales

Job description/duties:

The Business Development Intern will support 7X's ongoing strategic research and energy sales activities. 7X sells the renewable energy from its projects via long-term contracts to a variety of types of buyers including utilities, electricity cooperatives, banks, retail electric providers, and corporations. The intern will conduct research on markets and potential buyers and support responses to Requests for Proposals as needed. The role may perform additional one-off projects as appropriate.

This internship will provide education on how electricity is sold in the US, how electricity markets differ across the country, the various types of electricity buyers and their purchasing frameworks, and an overview of a solar developer's business model.

Required qualifications:

- Applicants must be currently pursuing an undergraduate degree.
- Strong interest in renewable energy as well as sales, marketing, or strategic planning
- Experience using Microsoft applications such as Word and Excel
- Regular internet and phone access

Preferred qualifications:

- Completed coursework in sales and/or marketing
- Analytical experience researching and evaluating data
- Experience using PowerPoint

Will the intern be working on site or remotely?

This internship will be remote. Ideally, the candidate will be able to meet in-person for one or two socially-distanced outdoor meetings in Austin, but this is not a requirement.

How many hours per week will the intern be working?

8-10 (times are flexible and can be discussed; at least 4 hours need to be during office hours)

Salary range: \$15-20/hour

Required materials for application

A resume with a cover letter addressing the required qualifications are requested.